
Martin Brown - Business Leader, Investor, Advisor

Martin has almost 30 years experience in industry. The majority of his career has been in the technology sector but he has also worked with a large investment firm and as an entrepreneur, founding and running his own business venture.

Most recently he has spent 6 years leading the Europe Middle East & Africa and Asia Pacific - Japan Go To Market for Rubrik. Rubrik have just recently had a very successful IPO on NYSE. Rubrik have brought a completely new approach to the Data Security market, which has been the catalyst for outstanding ARR growth, world class NRR and true customer value.

Martins knowledge encompasses a vast breadth of enterprise wide technology offerings. Deep customer engagement has been a key pillar to Martins success, which has been across all vertical markets and sectors, from the to Fortune 100 to the Mid Market.

Key to his success has been his ability to recruit, build and lead high performing teams, this is centered around ensuring the talent, cadence and culture of the team is right.

His unique approach has delivered incredible results for some of the largest technology companies beyond Rubrik globally including, Cisco, EMC, Dell and CA.